

**No. 13****Requests for Estimates for On-site Work and Transportation [Charge]****Submit to**

ISHIKAWA-GUMI, LTD. (Mr. Mochizuki)

E-mail: k\_mochizuki@ishikawa-gumi.co.jp, igl-exhi@ishikawa-gumi.co.jp

FAX: +81-3-5460-9841 TEL: +81-3-3474-8102

|                      |  |  |        |       |           |  |
|----------------------|--|--|--------|-------|-----------|--|
| Exhibitor            |  |  |        | Date: |           |  |
| Section / Department |  |  |        |       |           |  |
| Contact: Mr./Ms.     |  |  |        |       | Booth No. |  |
| TEL                  |  |  | E-mail |       |           |  |

Please refer to the standard fee on the reverse page.

## &lt;Move-in&gt;

## &lt;Move-out&gt;

|                                                                                                                                                               |                                                                                                                                                     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> 1. Unloading of truck(s) at venue and installing in the booth by; <input type="checkbox"/> Forklift / <input type="checkbox"/> Crane | <input type="checkbox"/> 1. Loading of truck(s) at venue by; <input type="checkbox"/> Forklift / <input type="checkbox"/> Crane                     |
| <input type="checkbox"/> 2. Transportation to venue and installing in the booth by; <input type="checkbox"/> Forklift / <input type="checkbox"/> Crane        | <input type="checkbox"/> 2. Loading and transport to the desired destination by; <input type="checkbox"/> Forklift / <input type="checkbox"/> Crane |
| <input type="checkbox"/> 3. Assembly of machinery                                                                                                             | <input type="checkbox"/> 3. Disassembly of machinery                                                                                                |
| <input type="checkbox"/> 4. Temporary storage of empty cartons                                                                                                | <input type="checkbox"/> 4. Delivery of empty cartons to the booth                                                                                  |
| <b>Loading Point</b><br>↓<br><b>Makuhari Messe</b>                                                                                                            | Address:                                                                                                                                            |
| <b>Delivery Point</b><br>↑<br><b>Makuhari Messe</b>                                                                                                           | Address:<br><input type="checkbox"/> Same as loading point                                                                                          |
| <b>Person Responsible</b>                                                                                                                                     | Tel:<br>Mobile tel:                                                                                                                                 |

|                                                                          |                 |                          |                  |                 |                          |  |
|--------------------------------------------------------------------------|-----------------|--------------------------|------------------|-----------------|--------------------------|--|
| <b>Items</b>                                                             |                 |                          |                  |                 |                          |  |
| <b>Quantity, Weight and Packaging</b>                                    | Total quantity: |                          | Total weight:    |                 | Packaging:               |  |
| <b>Size and Weight</b>                                                   | L               | × W                      | × H              | kg No. items:   |                          |  |
|                                                                          | L               | × W                      | × H              | kg No. items:   |                          |  |
|                                                                          | L               | × W                      | × H              | kg No. items:   |                          |  |
| <b>Vehicles used to bring in exhibits and number of loads brought in</b> | 4 tonnes trucks |                          | 10 tonnes trucks |                 | Trailers                 |  |
| <b>Desired Work Date</b>                                                 | <b>Move-in</b>  | Date:<br>Time (approx.): |                  | <b>Move-out</b> | Date:<br>Time (approx.): |  |

## No.13 Requests for Estimates for On-site Work and Transportation [charge]

### ■ Standard fees for moving items in and out of the venue

Fees for moving items in and out are divided into three categories: (a) transportation fees, (b) fees for loading, unloading and setting up inside the booth and (c) fees for special work.

Notes:

- For fees for unpacking, packing and crating of foreign cargo, please consult separately with your cargo-handling contractor.
- Separate estimates apply for work outside normal hours, handling of large-volume goods, moving-in/out of items weighing over 9 tonnes each, use of large-scale cargo-handling machinery and special work.
- Separate estimates apply for rental of cargo-handling machinery and dispatch of workers.
- We do not rent out equipment such as forklifts or cranes on their own.

#### (a) Transportation Fees

For fees for transportation from the point of origin to the venue and from the venue to the point of origin, please obtain estimates with your cargo-handling contractor.

#### (b) Basic Work Fees (loading, unloading and setting up in the venue)

Basic work consists of moving items in and out of the venue, within the following scope:

■ Moving items in: Moving items from vehicles to their designated locations in the exhibitor's booth and setting them up

■ Moving items out: Loading items onto vehicles from their designated locations in the exhibitor's booth

| Item             | Vehicle Category               | Work Fee (tax incl.) |
|------------------|--------------------------------|----------------------|
| Using a Crane    | 10 tonnes vehicle, per vehicle | ¥110,000             |
|                  | 4 tonnes vehicle, per vehicle  | ¥60,000              |
| Using a Forklift | 10 tonnes vehicle, per vehicle | ¥66,000              |
|                  | 4 tonnes vehicle, per vehicle  | ¥44,000              |

Notes:

- The above figures assume weight of less than 9 tonnes per item. Separate estimates apply for items of 9 tonnes or more.
- Depending on the exhibitor's booth layout, a separate estimate may be required.
- The capacity of the forklift indicated above is 3.5 tonnes.
- A separate estimate applies if three or more loading or unloading vehicles will be used.
- There may be additional costs depending on the working conditions.
- Depending on the product and the work process, your preferred date and time may not be available.

#### (c) Fees for Special Work

For the use of cargo-handling machinery for special work other than move-in/out and installing, such as assembly, disassembly and centering, fees are as follows.

| Item             | Vehicle Category                | Work Fee (tax incl.) |
|------------------|---------------------------------|----------------------|
| Using a Crane    | One vehicle with<br>Two workers | ¥38,500 / 30 min.    |
| Using a Forklift | One vehicle with<br>Two workers | ¥33,500 / 30 min.    |